



Earn-and-Learn Models in Tech: What's Right for Your Company?

The talent shortage in cloud computing, AI, SaaS, and cybersecurity is at an all-time high. Wage-based learning programs—like apprenticeships, fellowships, and residency models—offer a scalable, cost-effective way to "grow" the talent you need. Whether you're a mid-sized firm or a fast-scaling enterprise, choosing the right Earn-and-Learn model can give you a competitive hiring advantage while reducing costs and improving retention.

This quick guide will help you:

- Understand the different Earn-and-Learn models available.
- Choose the right approach based on your hiring needs.
- Take immediate action to launch a wage-based learning program.



1. Should You Use a Wage-Based Learning Program?

Answer these quick questions:

- Do you have hard-to-fill roles in cloud, AI, SaaS, or cybersecurity?
- Do you struggle to find experienced talent within your budget?
- Would you benefit from a structured, skills-based hiring pipeline?
- Are you willing to invest in training and mentorship for 6-18 months?

If YES to 3+ questions, a wage-based learning program may be right for you!

2. Choosing the Right Earn-and-Learn Model

Use this chart to decide which approach fits your needs.

Model Type	Best For	Structure	Duration
Registered Apprenticeship Program (RAP)	Companies seeking a formal program with national recognition, a certification, and potential university hours aligned with the training in the program	Highly structured and certified through the Department of Labor (DOL)	1-4 years
Wage-Based Learning Program / Internal Apprentice- ship (Non-Registered)	Companies wanting flexibility without formal registration though committed to on-the-job learning while talent is earning a competitive wage	Tailored to company needs, shorter time-line	6-18 months
Fellowship or Residency	Shorter-term skills-building for niche tech roles	Project-based, fo- cused on specific skills	3-12 months
Pre-Apprenticeship Program	Building a diverse talent pipeline before full apprenticeship	Bootcamp + work- place exposure, feed- er into full apprentice- ship	3-6 months
Hybrid Model	Fast-track hiring while up- skilling internally	Mix of bootcamp, mentoring, and on- the-job learning	6-12 months



3. Quick Decision Flowchart

Which best describes your company's needs?

We want a DOL certified and nationally recognized program.

→ Consider a DOL Registered Apprenticeship Program

We need flexibility and faster hiring without DOL certification and standards.

→ Build an Internal Wage-Based Apprenticeship Program

We only need a short-term, project-based learning model.

→ Explore a Fellowship or Residency Program

We want to build a pipeline of non-degreed, early-career talent.

→ Build a Pre-Apprenticeship Program

We need a mix of bootcamp training + internal mentorship.

→ Consider building a Hybrid Model Program

4. Next Steps: How to Get Started

- 1. Identify which model fits your hiring goals. You may wish to build more than one hiring model.
- 2. Assess available resources (departments who support the models, internal employee mentors and trainers, training budget, hiring budget, and seek out external partnerships).
- 3. Seek out champions and C-Suite support to build your future workforce.

Need help designing your Earn-and-Learn program? As an official DOL Apprenticeship Ambassador, YUPRO Placement would be delighted to help you build your program. <u>Learn more.</u>

